TAXABLE YEAR **2016**

California Exempt Organization Annual Information Return

FORM **199**

Calendar Year 2016 or fiscal year beginning (mm/dd/yyyy) 04/01/2016 , and ending (mm/dd/yyyy) 03/31/2017

Corporation/Organization name
INTERNATIONAL COUNCIL FOR SMALL BUSINESS GEORGE WASH

California corporation number

Additional information. See instructions.

FEIN
94-1698897

Street address (suite or room)
2201 G ST NW

PMB no.

City
WASHINGTON

State
DC

Zip code
20052-0037

Foreign country name

Foreign province/state/county

Foreign postal code

A First Return . . . . . ☐ Yes ☒ No

B Amended Return . . . . . ☐ Yes ☒ No

C IRC Section 4947 (a)(1) trust . . . . . ☐ Yes ☒ No

D Final Information Return?
☐ Dissolved ☐ Surrendered (Withdrawn) ☐ Merged/Reorganized
Enter date: (mm/dd/yyyy)

E Check accounting method: (1) ☐ Cash (2) ☒ Accrual (3) ☐ Other

F Federal return filed? (1) ☐ 990T (2) ☐ 990PF (3) ☐ Sch H (990)
(4) ☒ Other 990 series

G Is this a group filing? See instructions . . . . . ☐ Yes ☒ No

H Is this organization in a group exemption . . . . . ☐ Yes ☒ No
If "Yes," what is the parent's name?

I Did the organization have any changes to its guidelines not reported to the FTB? See instructions. . . . . ☐ Yes ☒ No

J If exempt under R&TC Section 23701d, has the organization engaged in political activities? See instructions. . . . . ☐ Yes ☒ No

K Is the organization exempt under R&TC Section 23701g? . . . . . ☐ Yes ☒ No
If "Yes," enter the gross receipts from nonmember sources . . . . . $

L If organization is exempt under R&TC Section 23701d and meets the filing fee exception, check box.
No filing fee is required. . . . . ☐

M Is the organization a Limited Liability Company? . . . . ☐ Yes ☒ No

N Did the organization file Form 100 or Form 109 to report taxable income? . . . . . ☐ Yes ☒ No

O Is the organization under audit by the IRS or has the IRS audited in a prior year? . . . . . ☐ Yes ☒ No

P Is federal Form 1023/1024 pending? . . . . . ☐ Yes ☒ No
Date filed with IRS

Part I **Complete Part I unless not required to file this form. See General Instructions B and C.**

Receipts and Revenues	1 Gross sales or receipts from other sources. From Side 2, Part II, line 8			1	495,951 00
	2 Gross dues and assessments from members and affiliates			2	57,591 00
	3 Gross contributions, gifts, grants, and similar amounts received.			3	0 00
	4 Total gross receipts for filing requirement test. Add line 1 through line 3. **This line must be completed.** If the result is less than $50,000, see General Instruction B			4	553,542 00
	5 Cost of goods sold	5	0 00		
	6 Cost or other basis, and sales expenses of assets sold	6	0 00		
	7 Total costs. Add line 5 and line 6			7	0 00
	8 Total gross income. Subtract line 7 from line 4			8	553,542 00
Expenses	9 Total expenses and disbursements. From Side 2, Part II, line 18			9	514,866 00
	10 Excess of receipts over expenses and disbursements. Subtract line 9 from line 8			10	38,676 00
Filing Fee	11 Total payments			11	0 00
	12 Use tax. See General Instruction K			12	0 00
	13 Payments balance. If line 11 is more than line 12, subtract line 12 from line 11			13	0 00
	14 Use tax balance. If line 12 is more than line 11, subtract line 11 from line 12			14	0 00
	15 Filing fee $10 or $25. See General Instruction F			15	10 00
	16 Penalties and Interest. See General Instruction J			16	0 00
	17 Balance due. Add line 12, line 15, and line 16. Then subtract line 11 from the result			17	10 00

Sign Here

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which preparer has any knowledge.

Signature of officer ▶ | Title | Date | Telephone

Paid Preparer's Use Only

Preparer's signature ▶ Kosala G Tantula | Date 12/15/2018 | Check if self-employed ▶ ☒ | PTIN P01212437

Firm's name (or yours, if self-employed) and address ▶ KOSALA G TANTULA | FEIN

7009 DUNCRAIG COURT , MCLEAN, VA 22101 | Telephone 703-448-9316

May the FTB discuss this return with the preparer shown above? See instructions . . . . . ☒ Yes ☐ No

Part II *Organizations with gross receipts of more than $50,000 and private foundations regardless of amount of gross receipts — complete Part II or furnish substitute information.*

Receipts from Other Sources	1 Gross sales or receipts from all business activities. See instructions	1	495,951	00
	2 Interest	2	0	00
	3 Dividends	3	0	00
	4 Gross rents	4	0	00
	5 Gross royalties	5	0	00
	6 Gross amount received from sale of assets (See Instructions)	6	0	00
	7 Other income. Attach schedule	7	0	00
	8 **Total** gross sales or receipts from other sources. Add line 1 through line 7. Enter here and on Side 1, Part I, line 1	8	495,951	00
Expenses and Disbursements	9 Contributions, gifts, grants, and similar amounts paid. Attach schedule	9	0	00
	10 Disbursements to or for members	10	0	00
	11 Compensation of officers, directors, and trustees. Attach schedule	11	0	00
	12 Other salaries and wages	12	98,645	00
	13 Interest	13	0	00
	14 Taxes	14	0	00
	15 Rents	15	0	00
	16 Depreciation and depletion (See instructions)	16	0	00
	17 Other Expenses and Disbursements. Attach schedule	17	416,221	00
	18 **Total** expenses and disbursements. Add line 9 through line 17. Enter here and on Side 1, Part I, line 9	18	514,866	00

Schedule L **Balance Sheet**

Assets	Beginning of taxable year (a)	(b)	End of taxable year (c)	(d)
1 Cash		37,069.		26,426.
2 Net accounts receivable		72,640.		64,091.
3 Net notes receivable		0.		0.
4 Inventories		0.		0.
5 Federal and state government obligations		0.		0.
6 Investments in other bonds		0.		0.
7 Investments in stock		0.		0.
8 Mortgage loans		0.		0.
9 Other investments. Attach schedule		0.		0.
10 a Depreciable assets	1,416.		1,416.	
b Less accumulated depreciation	(1,416.)	0.	(1,416.)	0.
11 Land		0.		0.
12 Other assets. Attach schedule		0.		0.
13 **Total assets**		109,709.		90,517.
Liabilities and net worth				
14 Accounts payable		43,152.		6,511.
15 Contributions, gifts, or grants payable		0.		0.
16 Bonds and notes payable		9,154.		23,310.
17 Mortgages payable		0.		0.
18 Other liabilities. Attach schedule		0.		0.
19 Capital stock or principal fund		0.		0.
20 Paid-in or capital surplus. Attach reconciliation		0.		0
21 Retained earnings or income fund		268,180.		266,856.
22 Total liabilities and net worth		320,486.		296,677.

Schedule M-1 **Reconciliation of income per books with income per return**

Do not complete this schedule if the amount on Schedule L, line 13, column (d), is less than $50,000

1 Net income per books	-1,324.	7 Income recorded on books this year not included in this return. Attach schedule	0.
2 Federal income tax	0.	8 Deductions in this return not charged against book income this year. Attach schedule	0.
3 Excess of capital losses over capital gains		9 Total. Add line 7 and line 8	0.
4 Income not recorded on books this year. Attach schedule	0.	10 Net income per return. Subtract line 9 from line 6	-1,324.
5 Expenses recorded on books this year not deducted in this return. Attach schedule	0.		
6 Total. Add line 1 through line 5	-1,324.		

Line 3, Part I (CA 199) - Contributor Detail Schedule

	Name of Contributor	Street Address	City	State	Zip Code	Foreign State or Province	Foreign Country	Date Received	Total Amou of Contribut
1	Ayman El Tarabishy	1202 N Danville St	Arlington	VA	22201				
2									

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Line 11, Part II (CA 199) - Compensation of Officers, Directors, and Trustees

	Name	Street Address	City	State	Zip Code	Title	Time Devoted	Compensati
1	Robert Lai					President	10	
2	Geralyn Franklin					President Elect	10	
3	Luca Iandoli					mediate Past Preside	5	
4	Ahmed Osman					SVP-Finance & Contro	5	
5	Winslow Sargent					SVP-Development	5	
6	Mark Shenkel					President of USASBE	2	
7	Lu Feicheng					President ICSB China	2	
8	Eileen Rivera					President Puerto Rico	2	
9	Silke Tegtmeier					President ECSB	2	
10	Charles Mathews					WWF & Past Pres Re	2	
11	Ayman ElTarabishy					Executive Director	25	
12	Hermawan Kartajaya					President Indonesia	2	

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Line 17, Part II (CA 199) - Other Deductions

1	Pension plans, employee benefits	1	29,048
2	Legal fees	2	0
3	Accounting fees	3	10,020
4	Other professional fees	4	1,500
5	Travel, conferences, and meetings	5	40,502
6	Printing and publications	6	0
7	Special events direct expenses	7	0
8	Office expenses	8	41,401
9	Other expenses	9	293,750
10		10	
11		11	
12	Total	12	416,221

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