

ARIEF DARMAWAN, S.Si., M.M. (MSME MANAGEMENT SPECIALIST)

arieflink@gmail.com | (62) 8132 1045 743

Summary

I am a resourceful and analytical researcher on management, regional economic, and socio-economic analysis for infrastructure and public sector development in Indonesia. Most of my experiences related to Public Infrastructures, Renewable Energy, Environmental Services (PES), Education Facilities improvement, Village economic development, and entrepreneurship & MSMEs management. I have the experience to create CSR projects, sustainability reports for public sectors, and Payment for Environmental Services.

Skills

- Macro-economic comprehension
- Market research and planning
- Data and statistical analysis
- Products/ services development
- Financial and investment planning
- Business and revenues modeling
- Training, education, and knowledge sharing
- Reports generation and dissemination

Professional Experiences

LTS International

2016 – 2017 (Public-Private Partnership Specialist)

- Analyze the Payment of Environmental Services (PES) opportunities as a PPP scheme at Borneo regions.
- Formulate the involvement of the government by developing PES local regulations.

Various Ministries in Indonesia

2010 – Current (Regional Economic Development Specialist)

- Analyze leverage capacity of infrastructure development to regional economics
- Create 4.0 empowering programs for village MSMEs in terms of GVC and CSR.

PT. Inowa Prima Consult (Subsidiary of NV Waterleding Maaatschapj Drenthe, Netherlands)

2004 – 2010 (Business Development Specialist)

- Conduct a feasibility study for foreign companies (Dutch and Japan) planned to invest/ enter the Indonesia market through corporate establishment or acquisition.
- Facilitate foreign companies participating in water utilities tenders/ investments (PPP) in Java, Sumatera, Kalimantan, Maluku, Sulawesi, and Papua Islands.

PT. Mitra Tirta Indonesia (Subsidiary of Water Fond Holland BV, Netherlands)

2004 – 2010 (Project Management Specialist)

- Evaluate financing proposals from PDAMs and submitted to WFH for approval.
- Organize and propose cooperation agreement for approved financing proposal,
- Implement and supervise the water supply development according to the agreement.

Education and Qualification

2014 (Master of Management - Finance)

Indonesian Institute of Cooperative and Management (IKOPIN), Bandung, Indonesia

2000 (Bachelor of Science – Environmental Physics)

Bandung Institute of Technology (ITB), Bandung, Indonesia

2017- Current (Registered National Lecturer ID No. 0429057609)

Provides Management, Finance, Entrepreneurship, and Business Communication lectures.